

## Skanska in brief

Skanska is one of the world's leading project development and construction groups, concentrated on selected home markets in the Nordic countries, other European countries and in North America. With a focus on sustainability, Skanska offers competitive solutions – not least for the most complex assignments.

### Short facts:

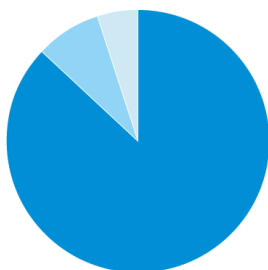
- Founded: 1887
- Geographic markets in: the Nordic region, other European countries and North America
- Operations: Construction and development of commercial property, residential and public private partnership (PPP) projects
- Employees: 43,000 (2015)
- CEO: Johan Karlström
- Largest shareholders: Industrivärden, Lundberg Group, Alecta
- Share listed: NASDAQ Stockholm

### Key figures (2015)

Revenue	SEK Bn 155,9
Operating income	SEK Bn 6,5
Income after financial items	SEK Bn 6,2
Earnings per share*	SEK 11.96
Return on equity	22.5%

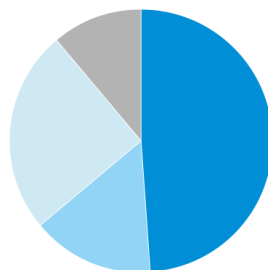
\*Earnings for the period attributable to equity holders divided by the average number of shares outstanding.

Revenue (2015)



- Construction, 87%
- Residential Development, 8%
- Commercial Property Development, 5%
- Infrastructure Development, 0%

Operating income (2015)



- Construction, 49%
- Residential Development, 15%
- Commercial Property Development, 25%
- Infrastructure Development, 11%

## **Skanska Purpose**

Skanska's Purpose – to build for a better society – sets out the direction in which the Group is heading. The Purpose reflects the company's role in society, a position that enables Skanska to create shareholder value.

Skanska provides innovative and sustainable solutions to create a sustainable future for its people, customers and communities. This is reinforced by a continued commitment to Safety, Ethics, Green, Corporate Community Investment as well as Diversity and Inclusion. All topics relate to our core business and expertise, and have an impact on our surroundings.

## **Skanska Values**

Values serve as a moral foundation for the company. Clearly articulated values are proactive and aspirational, and guard and continue to build Skanska's culture – a culture that is vital to the Group's continued success.

Our Skanska values are:

### **Care for Life**

We care for life of people and the environment. We work safely, or not at all. We never walk by if we notice unsafe actions. We support health and well-being. We promote green solutions and conduct our operations in a green way. We are accountable to future generations.

### **Act Ethically and Transparently**

We do business with a high degree of integrity and transparency. We live by our Code of Conduct and never accept shortcuts. We foster a work environment where everyone can speak their mind.

### **Be Better – Together**

We always strive to be better in all we do. We are a learning organization and generously share our expertise. We take pride in quality and innovation. We build One Skanska teams together with customers, partners and communities. We leverage diversity to deliver the best solutions. We foster an inclusive culture where we are open and fair, showing trust and respect for each other.

### **Commit to Customers**

We help our customers to be successful in their business. We strive to understand their needs and their customers' needs. We are here to help our customers turn their visions into reality.

## **Aspirations 2020**

- Industry-leading total shareholder return
- Balanced value creation between Construction and Project Development
- Recognized as a preferred partner when it comes to creating solutions that meet customers' needs
- Living our values and recognized as a value-driven company building for a better society
- An injury-free and ethical environment
- The most attractive employer in our industry
- A company fostering One Skanska and high performing teams
- Improved operational efficiency

## **Strategy**

Our strategy is to:

- Controlled growth in Construction in our Home markets
- Increase investments in Commercial Development, leverage Infrastructure Development business model and keep Residential Development stable in our Home Markets
- Focus on developing people and foster high performing teams
- Maintain a proactive approach and close collaboration resulting in long-term customer relationships
- Improve our performance and achieve a higher level of operational stability
- Continue to deliver on our Sustainability areas, Safety, Ethics, Green, Corporate Community Investment, and Diversity and Inclusion.
- Increase collaboration, mobility and knowledge sharing within and between our units